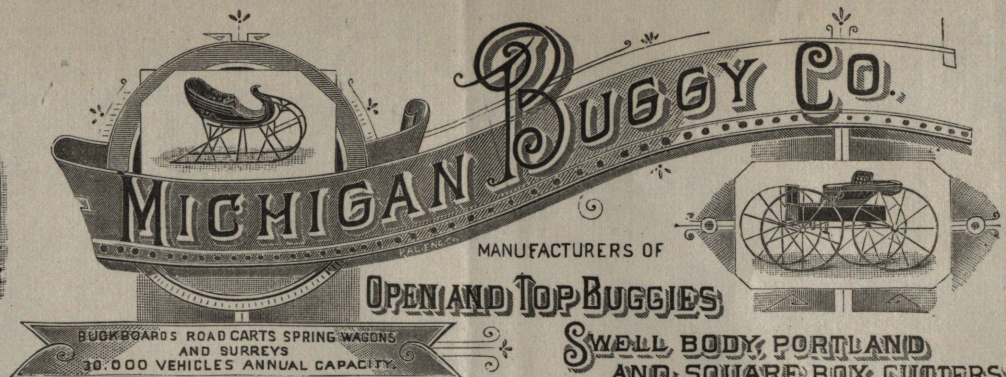


M. H. LANE, President.

G. T. LAY, Vice-Pres.

F. B. LAY, Sec. and Treas.



Kalamazoo Mich. July 5th. -1889.

John W. Robinson,
Grahams Forge, Va.,

Dear Sir; -

Replying to yours of the 1st will say we can furnish you our #15 Easy road wagon with panel body at \$35. Spindle body \$37. For top add \$12 extra. F.O.B. cars Kalamazoo. Terms 5% off cash 10 days. Rate named us to Max Meadows on buggies is \$1. 12 1/2 per hundred. Will be much pleased to send you a sample wagon as we believe they will greatly please you and that you will be able to work up a big trade on them in your vicinity.

Yours Truly,

Michigan Buggy Co